Scholeio Case Centre (SCC)

Case collection (1 to 6)

Case 1: Earnings Based Valuation of Punjab National Bank (PNB)

Authors: Dr. Moid U Ahmad

Case Abstract: This case uses some of the published financials of Punjab National Bank (PNB) and tries to understand the fair value of its equity based on the Residual Earnings (excess earnings) technique. The process of valuation adopted in manufacturing firms is often different from the process adopted in finance companies and banks, particularly while using traditional discounted cash flow techniques. This is specifically because of ambiguity in calculations related to treatment of income, capital expenditure and debt in finance and banking companies. The main decision question in the case is on selecting an optimum valuation technique out of the many available.

Case Objectives: The case can be used to understand, discuss and apply techniques for equity valuation and appreciate the value drivers for a company. The case is a good tool to understand issues in Discounted Cash Flow (DCF) based valuation for banking/financing companies.

Case 2: A Management Game: Whom to Hire?

Authors: Dr. Moid U Ahmad and Dr. Athar Mahmood

Case Abstract: Management Games are very effective in adult learning. This management game or exercise is to be used as a teaching tool to involve participants in understanding certain key concepts in Human resource and Organizational Behaviour. This script is a work of author's imagination and available literature. It is based on people's perceptions of others and mistakes they make in the same. Errors occur like projection and Horns effect while evaluating people as prospective employees or in appraising their performance. In this game the participants shall experience the same by doing it themselves and rectifying errors later on.

Case Objectives: To explain the concept of perception, errors and their utility along with to provide an insight into how such errors result in problems in selecting the wrong people or rejecting the right ones.

Case 3: Relating the Related: A Management Game

Authors: Dr. Moid U Ahmad

Case Abstract: This script is a work of author's imagination and available literature. It is based on word analytic, word definitions and the ability to connect terms and words. It is a powerful creativity exercise which is flexible to use. This management game or exercise is to be used as a teaching tool to involve participants in creative and analytical activities.

Case Objective: This exercise will enable the participants to think differently, be creative and to enable the participants to use logic and rationale in their thinking process.

Case 4: Role Play on an Annual General Meeting of a Company

Authors: Dr. Moid U Ahmad

Case abstract: The AGMs are important component of corporate sector. These are events where important issues about the company are debated, discussed and adopted. Since these events are closed for general public it becomes difficult to present an actual picture of an AGM in a classroom. A role play helps to bridge this gap. The theme of this role play is based on the Annual General Meeting (AGM) of a company. This role play is a work of fiction which replicates the proceedings of an actual AGM by using real life characters and issues. This teaching aid is most suitable for anyone interested in understanding the business processes of a firm.

Case Objectives: This will enable participants to understanding regulatory framework of companies in India, understanding Agency Theory in companies and understanding the importance of Annual General Meeting as a tool of corporate governance.

Case 5: Understanding Scenario Analysis

Authors: Dr. Moid U Ahmad

Case abstract: Scenario Analysis as a technique is very prolific in decision making in different aspects of management science, particularly Finance. The given case discusses FIVE possible scenarios which affects the Income statement of the company, Good Company Ltd. In each scenario, there are FOUR input variables and FIVE output variables where each of the input variables changes and the effect of these changes is analyzed on the output variables.

Case objective: The objective of this case is to understand 'Scenario Analysis' as a technique of risk management and its usage particularly in Finance courses.

Case 6: Microfinance-Self Help Groups

Authors: Dr. Moid U Ahmad

Case abstract: The case is focused on understanding the lending processes and related calculations for a Self Help Group in the microfinance sector.

Case objective: The case will enable the participants to understand the functioning of self help groups in the context of lending/borrowing.